Rocky Mountain Student Media / Colorado State University

# Rocky Mountain Student Media / Colorado St



# with RMSMC • How to



**CSUCollegian KCSUFM** College Avenue Magazine Fifty03



@CSUCollegian @KCSUFM @CTVChannel11 @Fifty03Visuals

@CSUStudentMedia @CollegeAveMag @CSUAggieStyle



@CSUCollegian @RMCollegianSPTS @KCSUFM @CTV11 @collegeavemag



CTV Channel 11 KCSU FM Fifty '03 Visuals

**VIMEO** 

**Tree Stump Films** 

**FOLLOW US!** 



#### **ADVERTISING**

**Advertising** 

**Video Production** 

**KCSU Underwriting** 

**Christa Reed** 

Advertising Director

Sasha Barkanic

Digital Services/ Senior Account Executive

**Business Related** 

Inquiries

**NEWSROOM** 

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**Rocky Mountain Student Media Corporation** 

Room 118, CSU Lory Student Center, Colorado State University 8038 Fort Collins, CO 80523-8038

rmsmc.com



# Named TOP College Media Company, 3 Years in a row!

Rocky Mountain Student Media is a multifaceted media company that's equipped to help your business or organization find success. Our award-winning media outlets provide solutions to help you effectively reach the Colorado State University, Fort Collins, and Northern Colorado communities. Our unique ability to combine print and broadcast, with digital, social media, video production

and marketing services, makes it easy for us to create an advertising plan tailored specifically to meet your needs — a plan that engages your audience and makes the most sense for your business.

Our mission at Rocky Mountain Student Media is to provide educational opportunities for students and to serve the CSU community. As RMSMC continues to grow, we are able to offer students more

opportunities and in turn, maximize our ability to serve you, our customers, with more media and marketing options than ever before.

For more information and to view ad samples go to:



agency.rmsmc.com

#### Look to RMSMC for creative solutions to reaching the CSU campus community.



More than 33,000 students make up the CSU community, and our faculty and staff make up the largest employee group in Fort Collins. Together, these two markets contribute significantly to the local economy.

33,648

**ENROLLED STUDENTS** 

**65**%

LIVE OFF CAMPUS

5,240

FIRST-YEAR STUDENTS

8,328
FACULTY & STAFF

\$36 MILLION

OF THE CITY'S ANNUAL LOCAL SALES TAX COLLECTION IS SPENDING BY CSU STUDENTS, STAFF & OPERATIONS

\$319 MILLION

SPENT ANNUALLY IN FORT COLLINS BY CSU STUDENTS NOT FROM FORT COLLINS

Source: CSU Institutional Research, Fall 2023; CSU Systems Economic Impact Report, 2023

### Media and Marketing

# RIUNIIES

#### Digital Advertising

- + Leaderboard Banner Ad
- + Sidebar Banner Ad
- + Sneaker Ad
- + Sponsored Content
- + Text Links

6-8

#### Email & Social Media

- + Email Marketing
- + Social Media Marketing
- + Social Media Management
- + Sponsored Content Posts
- + Google Ad Campaigns
- + CTV YouTube Pre-roll



9-10

#### Marketing & Creative Services

- + NIL Sponsorships and Event Marketing
- + Aggie Tastes & Trends
- + Custom Special Event Sponsorships
- + Plaza Tabling & Street Team Distribution
- + Brand Ambassador Program
- + Graphic Design Services

#### Postering Services

- + 18"x 36" or 24" x 48" Posters on indoor newspaper kiosks
- + 26" x 50" Posters on outdoor newspaper kiosks
- + Street Team On-Campus Postering 11 x 17" printing available
- + Digital Display Advertising KCSU digital display board

11

#### Broadcast

- + KCSU Pre-Recorded Announcements
- + KCSU Live Reads & Show Sponsorships
- + CSU Volleyball Broadcast Sponsorships
- + CTV Underwriting
- + Podcast Sponsorships
- + Podcast Production

12

#### Video & Audio Services

- + Video for Web & Social Media
- + Long & Short-Form Video Production
- + Event Filming (lectures, concerts, etc.)
- + Video Editing
- + Still Photography
- + DJ Services

13-14

#### **Print Advertising**

- + The Rocky Mountain Collegian Weekly Edition (Thursdays) Inserts Front Page Sticky Notes
- + College Avenue Magazine
- + Housing Guide
- + Best of CSU
- + Graduation Keepsake Edition
- + Visitors Guide to Fort Collins & CSU
- + Ram Life Orientation Guide
- + CSU Move-In Edition
- + Sponsored Content
- + Parent Resource Guide



#### BUNDLE & SAVE

Bundle any of our media & marketing opportunities and save up to 30% on your total package.

BUNDLE \$3000-\$5000

BUNDLE \$5000-\$10.000

**BUNDLE \$10,000+** 

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Advertising



Rocky Mountain Student Media's web sites contain breaking news, podcasts, videos, photos, and live stream TV and radio. Collegian.com and KCSUFM.com provide the best digital platforms for reaching audiences anywhere, anytime.

More than 63,000 average ad impressions monthly.

ALL ADS APPEAR ON

COLLEGIAN.COM & KCSUFM.COM

#### **ONLINE ADVERTISING RATES**

#### Sidebar Ad

300 x 250 px

1 MONTH.....\$400 3 MONTH.....\$960

Leaderboard Banner Ad 2000 x 247 px

1 MONTH.....\$500 3 MONTH.....\$1.200

#### Sneaker Banner Ad

2000 x 247 px

Exclusive ad featured prominently on the collegian.com home page

1 MONTH.....\$650 3 MONTH.....\$1,560

#### Front Page Takeover

Opportunities to takeover the front page with your digital ad.

#### SPONSORED CONTENT

Sponsored content is content (text, video, or both) that you control and is placed in the Collegian newspaper, on collegian.com and/or KCSUFM.com. The content is clearly labeled as "sponsored content".

HALF PAGE PRINT & DIGITAL AD*	\$300
CONTENT CREATION	\$25/HR
ONLINE SPONSORED ARTICLE**	\$175/ARTICLE
TEXT LINKS	\$40***

\*Print/Digital includes an approximately 300-word article and images posted on collegian.com or KCSUFM.com and printed in Collegian or College Ave Magazine (your choice).

\*\*Online Sponsored Article Includes one link. Content provided by advertiser. Additional links \$75/link.

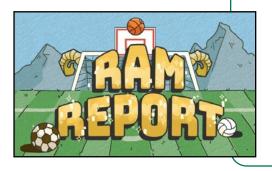
\*\*\*Text Links \$40 per month per website link



# HMAIL

### Marketing

Did you know that email marketing can be a cost-effective way to reach a large targeted audience, engage with them and drive traffic? Your digital ad in our e-blasts will be seen by thousands who want to stay connected and up-to-date with all the latest news, sports and entertainment at CSU.



#### The Ram Report WEEKLY EMAIL BLAST

The Ram Report is published every Monday featuring the best CSU sports news from the Rocky Mountain Collegian, KCSU-FM 90.5, and CTVChannel 11.

The Ram Report is sent out weekly to 15.000+ email addresses.

Square \$100/WEEK 300 X 250 PX

### COLLEGE AVENUE



### College Avenue

2x PER SEMESTER EMAIL BLAST

The College Avenue email blast is sent out 2 times per semester, to 14,000+ email addresses.

#### Square

\$100/SEMESTER (2 SENDS)

300 X 250 PX



# 岩STUMP

#### The Stump Email Blast

MINIMUM 3x PER WEEK

The Stump email newsletter delivers news and content directly to more than 20,000 email addresses, three times weekly during the academic year.

Space is limited, book early.

Square

\$150/WEEK

300 X 250 PX



\$150/WEEK

728 X 90 PX

Exclusive Leaderboard Ad

\$200/WEEK

728 X 90 PX





# MHI)IA

Marketing Reach thousands of students, staff, and the Fort Collins community and increase engagment for your brand by running sponsored social media posts on student media channels.

#### SPONSORED SOCIAL MEDIA POSTS



#### Facebook or Instagram \$150 PER POST

Ad posted to a Rocky Mountain Student Media social media account.

#### **BOOST YOUR POST FOR GREATER ENGAGEMENT!**

\$25 | 5 days \$50 | 7 days

\$75 | 10 days

Or a custom amount and timeframe. Bundle discounts do not apply.



#### X (Formerly Twitter) \$75 PER POST

Ad posted to Collegian and RMCollegianSPTS X accounts.



#### YouTube

Pre-roll video on CTV News.







# Social Media Management

Let RMSMC take the lead on managing your social media channels giving you time to focus on your business. All services include initial consultation, setup and audit of current social pages, planning, content creation, posting and custom analytics reports. You select the platforms you want us to manage. (Instagram, Facebook, TikTok, YouTube Pre-roll, Snapchat or LinkedIn.)



#### STANDARD PACKAGE

12 hours/month

2 posts per week Up to 2 platforms

\$350

#### **ENHANCED PACKAGE**

16 hours/month

3 posts per week Up to 3 platforms



# • Google Ad Campaigns

RMSMC can take the lead on managing your Google ad campaign. Contact us for more information and pricing.

**DID YOU KNOW?** 

If you are a not for proft organization Google Awards you \$10,000 a month of free Google ads? We can help set that up!



#### ASK ABOUT OUR NAME IMAGE LIKENESS (NIL) CONNECTOR PROGRAM

Now your business can hire a CSU athlete to represent your brand in a variety of ways! Our new collegiate NIL (Name-Image-Likeness) program makes it really easy for you to hire an athlete for your next promotional campaign. By hiring a CSU athlete to represent your brand, you are not only generating exposure for your business but you are helping support CSU athletes!

#### Hire a CSU athlete for a wide range of services like:

#### Prices Vary

depending on the athlete and partnership request. Let's meet to talk about the possibilities.

- + Social Media Videos on their pages or yours!
- + Print & digital ads Posters, print ads, digital ads, brochures, business cards
- + Radio voiceovers Radio commercials and other voice overs
- + Video shout-outs A quick video 'shout-out' to special clients, customers & staff
- + Personal appearances

Athlete attends your next event, grand opening, corporate fundraiser and more

+ Signed memorabilia

Athletes sign sports memorabilia provided by you!



NEW **NEW** NEW

#### SOCIAL MEDIA INFLUENCER VIDEOS "AGGIE TASTES & TRENDS"

GenZs love watching fun videos and tend to follow brands/businesses that meet them where they are so that is why we are offering a new and exciting marketing opportunity called "Aggie Tastes & Trends" where you can hire our marketing team to come to your business, enjoy a meal or feature a product (business selects the feature) and then we will shoot a fun and engaging social media video that we will then post on our Instagram pages and include a \$25 ad boost to keep showing up in their feed for an additional 5 days.

\$325/VIDEO POST





# Marketing (Cont.)





#### Posters

#### Street Team Postering \$175 | 50 POSTERS, \$225 W/ PRINTING

11" x 17"

Have your posters placed in approved locations throughout campus. Printing and design services available.

Bundle discount does not apply to printing.



#### KCSU DJ Booth Digital Board \$150 PER MONTH

15" x 28"

Place a digital message on the KCSU DJ booth board located in the Lory Student Center.

#### **RACK POSTERS**

Draw attention to your advertising message with poster advertising on distribution racks located in high-traffic campus buildings and outdoor areas. Specific locations based on availability.

#### **Outdoor Kiosks** \$400 PER MONTH

26" x 50"



\$240-\$300 PER MONTH Depending on location.

18" x 36" or 24" x 48"

#### **OUTDOOR**





**INDOOR** 



### ■ Table on the Plaza



Connect with the CSU community while tabling on the Lory Student Center Plaza. Tabling includes 4 hours in the Plaza, CSU's highest on-campus traffic area. Company displays, fliers and couponing are encouraged.

Plaza space is subject to availability.

PLAZA TABLING | \$225

# Graphic Design

Use our award-winning Creative Services team for your design needs:

- + posters and brochures
- + logos
- + print and digital ad design
- + and more!

Advertising design for RMSM products is free. Fees apply to special projects.



# Audio Services & Broadcasting

KCSU is music intensive and genre inclusive. broadcasting cutting edge alternative, electronic, hiphop and more. KCSU also provides 10 hours each week of local news, sports talk, and seasonal play-by-play coverage of CSU Women's Volleyball and Softball.

One of the largest college radio stations in the country, KCSU reaches more than 300,000 potential listeners in Fort Collins, Loveland, Greeley, and surrounding communities. Listeners can connect worldwide at KCSUFM.com and via the KCSU app.

#### **RATES & SPECIFICS**

#### Pre-Recorded Announcements

30 SECONDS

We produce the audio spot for you.

1-20 TOTAL \$15 PER ANNOUNCEMENT

20 OR MORE TOTAL | \$10 PER ANNOUNCEMENT

#### Live Read Show Sponsorship

SPONSORSHIPS APPROX. 10 SECONDS

A Live DJ incorporates your announcement into their show.

\$60 per 2-hour show

#### Newscast Sponsorship

10-SECOND MESSAGE

Message airs during each of seven, 3 min local newscasts.

\$50 per day

KCSUFM.COM/UNDERWRITING

#### PRODUCTION STUDIO RENTAL

Rent our production studio to conduct interviews record audio commericals, narration, podcasts or other audio.

\$100/HOUR | INCLUDES ASSISTANT

#### **DJ SERVICES**

KCSU's DJ's will come to your event and play music.

\$100/HOUR

#### **AUDIO EDITING & PRODUCTION**

We will write (if needed) and produce commercials, podcasts, interviews, PSAs, narrations, or other creative audio services.

\$50/HOUR

#### **VOLLEYBALL BROADCAST SPONSORSHIP**

KCSU is the official broadcast station for CSU Volleyball. Your sponsorship includes 4 mentions during each featured live broadcast. Broadcasts include: 15 home and 3 away games and MWC and NCAA tournament games. Your logo is featured on print, digital and social media ads promoting live game-day broadcasts. CSU volleyball broadcasts are live on KSCU 90.5 fm, streamed online at KCSUFM.com or on the KCSU app.

\$500/SPONSORSHIP



**PSAs** 

# for non-profits

If you are interested in running a public service announcement for your local notfor-profit, please contact our advertising department.







### Video Services

Fifty03 Visuals produces videos of all lengths for a wide range of uses. After a free initial consultation and a creative brief, we can provide a quote for your project and get started on producing a creative and distinctive video for your business or organization.

#### **RATES**

FILMING TIME per crew member

**\$75/HOUR** 

**VIDEO EDITING** LIVE STREAMING **\$75/HOUR** 

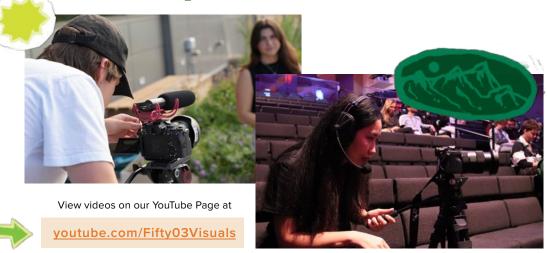
\*Drone footage is available

at an additional cost.

\$125/HOUR

DISCOUNT FOR **CSU AFFILIATED DEPARTMENTS AND ORGANIZATIONS** 

FINAL price determined after consultation.



#### **SAMPLE PACKAGES**

#### **ALL VIDEOS INCLUDE:**

3 revisions per cut, intro credit, graphic text screen, end credits, and other basic graphic work. Client owns all rights.

# \$3000 Package

SIX 30 SECOND-1 MINUTE VIDEOS AND ONE 2-5 MINUTE COMPILATION VIDEO

# \$2000 Package

**FOUR 30-SECOND VIDEOS AND TWO 15-SECOND VIDEOS** 

# \$1000 Package

1-MINUTE VIDEO AND TWO 15-30-SECOND VIDEOS

# \$500 Package

ONE 1-2-MINUTE VIDEO



# $\gamma RIINI$



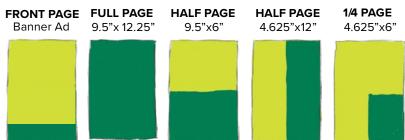
### Rocky Mountain Collegian

The Rocky Mountain Collegian is an award-winning, student-run newspaper celebrating its 133<sup>nd</sup> year in publication. Named **one** of the top college newspapers in the country by the Princeton Review, the Collegian reports on campus and local news.

#### RATES PER PUBLICATION

	LOCAL/NATIONAL	CSU DEPARTMENT	CSU STUDENT ORG.
FRONT PAGE	\$298	\$268	\$180
BACK PAGE	\$383	\$345	\$225
FULL PAGE	\$323	\$289	\$180
HALF PAGE	\$177	\$159	\$90
1/4 PAGE	\$108	\$94	\$45

\*Custom sizing available. Print ads also available on Issuu.





Advertising Deadline **Noon Mondays** 

Ask Us About

Inserts Front Page Sticky Notes

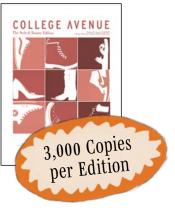
#### **COLLEGIAN DISTRIBUTION**

Collegians are distributed to nearly every building on campus and 100 locations off campus.

Visit COLLEGIAN.COM/DELIVERY for distribution map.

3,000 Copies | Every Thursday SEE LAST PAGE FOR A FULL PUBLICATION SCHEDULE





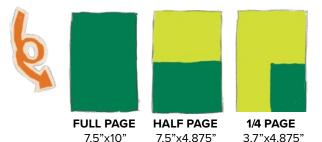
# College Avenue Mag

Colorful, bold, inquisitive, diverse. College Avenue is student media's lifestyle magazine. Each edition features lifestyle topics and trends. Additional content can be viewed on the College Avenue website collegeavemag.com.

#### **SIZING & PRICES FULL PAGE** \$270 **INSIDE COVER** \$320 **BACK PAGE** \$400 HALF PAGE \$180 1/4 PAGE \$115

#### **DATES**

- + SEPTEMBER 23 Deadline Sept. 4
- + NOVEMBER 4 Deadline Oct. 16
- + FEBRUARY 17 Deadline Jan. 29
- + APRIL 14 Deadline Mar. 26



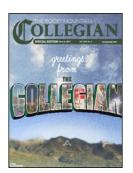
Digital advertising on **COLLEGEAVEMAG.COM** also available.



# Special Publications

Rocky Mountain Student Media produces specialty publications in partnership with Colorado State University departments featuring unique content for targeted audiences.

#### Move-In



Reaching new and returning students has never been easier. The Move-In/Welcome Back edition is placed in residence hall rooms for each student prior to move-in day, and distributed to key campus locations the week of August 14.

**PUBLISHES AUGUST 12**  **DEADLINE AUGUST 1** 

#### **Graduation Edition**



A commemerative edition featuring congratulatory ads for CSU graduates and their families.

Fall

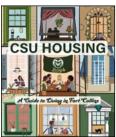
**PUBLISHES DECEMBER 9** 

**DEADLINE** NOVEMBER 21

**PUBLISHES MAY 12** DEADLINE APRIL 30

Spring

#### **Housing Guide**



Help CSU students find the perfect place to live. The Housing Guide features tips for living on- and off-campus and specifics about laws affecting students.

PUBLISHES **JANUARY 30**  **DEADLINE JANUARY 17** 

#### Best of CSU



Featuring CSU's favorite places to eat, drink, and hang out. This edition is the BEST place to brag about your business. Distributed throughout the year.

**PUBLISHES FEBRUARY 24** 

**DEADLINE JANUARY 31** 

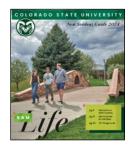
#### Visitors Guide



Distributed year-round, the Visitors Guide highlights the best of both Fort Collins and CSU, and is the perfect go-to publication for families and campus visitors.

**PUBLISHES MAY 2025** 

#### Ram Life Orientation Guide



A CSU guide to campus and college life for new students. Ram Life is distributed to incoming students at summer orientation.

**PUBLISHES JUNE 2025** 

#### Parent Resource Guide



Created especially for parents and families of new CSU students. the Parent Resource Guide is distributed at Ram Orientation and throughout the year through Parent and Family Programs.

**PUBLISHES MAY 2025** 

INTERESTED IN YOUR **OWN PUBLICATION?** 

We Can Help!

**CALL OR TEXT** 970.538.7189 FOR MORE INFORMATION.

advertising@rmsmc.com



SPECIAL RATES AND SIZING APPLIES TO ALL SPECIAL PUBLICATIONS

# PUBLICATION SCHEDULE

#### **AUGUST 2024**

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#### SEPTEMBER 2024

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#### OCTOBER 2024

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#### NOVEMBER 2024

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#### **DECEMBER 2024**

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#### **JANUARY 2025**

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#### FEBRUARY 2025

#### **MARCH 2025**

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#### **APRIL 2025**

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#### **MAY 2025**

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#### **Special Publications**

RESIDENCE HALL MOVE-IN EDITION AUGUST 12, 2024

BACK TO SCHOOL EDITION

AUGUST 22, 2024

HOMECOMING
OCTOBER 24, 2024

#### **FALL GRAD EDITION**

DECEMBER 9, 2024

**HOUSING GUIDE**JANUARY 30, 2025

BEST OF CSU FEBRUARY 24, 2025

#### **SPRING GRAD EDITION**

MAY 12, 2025

PARENT GUIDE & VISITORS GUIDE

MAY 2025

RAM LIFE ORIENTATION GUIDE

**JUNE 2025** 



COLLEGE AVE



COLLEGIAN PAPER



SPECIAL PUBLICATION